

The Keirsey Temperament Sorter

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1. At a party do you
 - (a) interact with many, including strangers
 - (b) interact with a few people you know well
2. Are you more
 - (a) realistic than speculative
 - (b) speculative than realistic
3. Is it worse to
 - (a) be someone who likes variety and new ideas
 - (b) be someone who likes predictable routine
4. Are you more impressed by
 - (a) principles
 - (b) emotions
5. Are you more drawn towards the
 - (a) convincing
 - (b) touching
6. Do you prefer to work
 - (a) on a schedule with a deadlines
 - (b) whenever you are inspired to work
7. Do you tend to chose
 - (a) rather carefully
 - (b) somewhat impulsively
8. At parties do you
 - (a) stay late, with increasing energy
 - (b) leave early, with decreasing energy
9. Are you more attracted to
 - (a) practical people
 - (b) imaginative people
10. Are you more interested in
 - (a) what is actual
 - (b) what is possible
11. In judging others are you more swayed by
 - (a) laws than circumstances
 - (b) circumstances than laws
12. In approaching others is your inclination to be somewhat
 - (a) objective
 - (b) personal
13. Are you more
 - (a) punctual
 - (b) leisurely
14. Does it bother you having things
 - (a) incomplete
 - (b) completed
15. In your social groups do you
 - (a) keep abreast of other's happenings
 - (b) get behind on the news
16. In doing ordinary things are you more likely to
 - (a) do it the usual way
 - (b) do it your own way
17. Writers should
 - (a) "say what they mean and mean what they say"
 - (b) express things more by use of analogy
18. Which appeals to you more
 - (a) consistency of thought
 - (b) harmonious human relationships
19. Are you more comfortable in making
 - (a) logical judgments
 - (b) value judgments
20. Do you want things
 - (a) settled and decided
 - (b) unsettled and undecided
21. Would you say you are more
 - (a) serious and determined
 - (b) easy-going
22. In phoning do you
 - (a) rarely think about what you will say
 - (b) rehearse what you'll say
23. Facts
 - (a) are valuable in themselves
 - (b) are useful because they illustrate principles
24. Are visionaries
 - (a) somewhat annoying
 - (b) rather fascinating
25. Are you more often
 - (a) a cool-headed person
 - (b) a warm-hearted person
26. Is it worse to be
 - (a) unjust
 - (b) without mercy for others
27. Should one usually let events occur
 - (a) by careful selection and choice
 - (b) randomly and by chance
28. Do you feel better about
 - (a) having purchased something
 - (b) having the option to buy something
29. In company do you
 - (a) initiate the conversation
 - (b) wait to be approached
30. Common sense is
 - (a) rarely mistaken
 - (b) frequently mistaken and unreliable
31. Children often do not
 - (a) make themselves useful enough
 - (b) exercise their fantasy enough
32. In making decision do you feel more comfortable with
 - (a) standards
 - (b) feelings
33. Are you more
 - (a) firm than gentles
 - (b) gentle than firm
34. Which is more admirable:
 - (a) the ability to organize and be methodical
 - (b) the ability to adapt and adjust quickly
35. Do you put more value on what is
 - (a) definite
 - (b) open-ended
36. Does new and non-routine interaction with others
 - (a) stimulate and energize you
 - (b) leave you feeling tied
37. Are you more frequently
 - (a) a practical sort of person
 - (b) a fanciful sort of person
38. Are you more likely to
 - (a) see how others are useful
 - (b) see how others see

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39. Which is more satisfying:
 - (a) to discuss an issue thoroughly
 - (b) to arrive at agreement on an issue
40. Which rules your more:
 - (a) your head
 - (b) your heart
41. Are you more comfortable with work that is
 - (a) contracted and agreed upon
 - (b) done on a casual basis
42. Do you tend to look for
 - (a) the orderly
 - (b) whatever turns up
43. Do you prefer
 - (a) many friends with brief contact
 - (b) a few friends with more lengthy contact
44. Which has more value for you?
 - (a) Accurate facts
 - (b) Theoretical principles
45. Are you more interested in
 - (a) production and distribution
 - (b) design and research
46. Which is more of a compliment:
 - (a) "That person is very logical"
 - (b) "That person is gentle and caring"
47. Which do you value most in yourself?
 - (a) being unwavering
 - (b) being devoted
48. Do you more often prefer the
 - (a) final and unalterable statement
 - (b) tentative and preliminary statement
49. Are you more comfortable
 - (a) after a decision
 - (b) before a decision
50. Do you
 - (a) speak easily and at length with strangers
 - (b) find little to say to strangers
51. Are you more likely to trust your
 - (a) experience
 - (b) hunch
52. Do you feel
 - (a) more practical than creative
 - (b) more creative than practical
53. Which person is more to be complimented: one of
 - (a) clear reason
 - (b) strong feeling
54. Are you inclined more to be
 - (a) fair minded
 - (b) sympathetic
55. Is it preferable mostly to
 - (a) make sure things are arranged
 - (b) just let things happen
56. In relationships should most things be
 - (a) renegotiable
 - (b) random and circumstantial
57. When the phone rings do you
 - (a) hasten to get it first
 - (b) hope someone else will answer
58. Do you prize more in yourself
 - (a) a strong sense of reality
 - (b) a vivid imagination
59. Are you drawn more to
 - (a) fundamentals
 - (b) overtones and nuance
60. Which seems the greatest error
 - (a) to be too passionate
 - (b) to be too objective
61. Do you see yourself as basically
 - (a) hard-headed
 - (b) soft-hearted
62. Which situation appeals to you more:
 - (a) the structured and scheduled
 - (b) the unstructured and unscheduled
63. Are you a person that is more
 - (a) organized than playful
 - (b) playful than organized
64. Are you more inclined to be
 - (a) easy to approach
 - (b) somewhat reserved
65. In writings do you prefer
 - (a) the more literal
 - (b) the more figurative
66. Is it harder for you to
 - (a) identify with others
 - (b) utilize others
67. Which do you wish more for yourself
 - (a) clarity of reason
 - (b) strength of compassion
68. Which is the greater fault:
 - (a) being indiscriminate
 - (b) being critical
69. Do you prefer the
 - (a) planned event
 - (b) unplanned event
70. Do you tend to be more
 - (a) deliberate than spontaneous
 - (b) spontaneous than deliberate

Enter a check for each answer in the column for a or b.

Directions for scoring

1. Add down so that the total number of “a” answers is written in the box at the bottom of each column (see next page for illustration). Do the same for the “b” answers you have checked. Each of the 14 boxes should have a number in it.
2. Transfer the number in box No. 1 of the answer sheet to box No. 1 below the answer sheet. Do this for box No. 2 as well. Note, however, that you must have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by arrows. Now add all the pairs of numbers and enter the total in the boxes below the answer sheet, so each box has only one number.
3. Now you have four pairs of numbers. Circle the letter below the larger of each pair. You have now identified your “type.” It should be one of the following:

INFP	ISFP	INTP	ISTP
ENFP	ESFP	ENTP	ESTP
INFJ	ISFJ	INTJ	ISTJ
ENFJ	ESFJ	ENTJ	ESTJ